



# Webinar CE Series

Presented by the New Jersey Funeral Service Education Corporation



## Wednesday, January 13 (NJ LAW & ETHICS)

- 9:00 a.m. Documenting Compliance with the Right-to-Control Law\* (Law)
- 11:00 a.m. Understanding the Updated Right-to-Control Law\* (Law)
- 4:00 p.m. Revealing Your Ethical Funeral Service Orientation\* (Ethics)

George R. Kelder, Jr., CFSP  
Althea D. Ford  
George R. Kelder, Jr., CFSP

## Thursday, January 14 (NJ PRENEED)

- 11:00 a.m. Preneed from A to Z\* (Preneed)
- 4:00 p.m. NJ Preneed in Perspective\* (Preneed)

Althea D. Ford  
Althea D. Ford

## Wednesday, January 27 (ELECTIVE) FREE, LIVE WEBINAR

- 1:00 p.m. Funeral Service Industry Statistics & Trends  
and What They Mean for Your Business



NORTHEAST FUNERAL SERVICE  
Partnership  
Recognizing the untapped strength of collaboration

The webinar will be a live discussion of the five-state survey responses and the state of funeral service on the East Coast presented by the executive directors of the partnership states:

George R. Kelder, Jr., CFSP — New Jersey, Michael A. Lanotte — New York,  
Kathleen K. Ryan, Esq. — Pennsylvania, John F. Cascio — Connecticut and  
Margaret M. Nolan — Massachusetts.

## Wednesday, February 3 (NJ LAW & ELECTIVES)

- 11:00 a.m. The State of the Funeral Profession\* (Law) Althea D. Ford
- 4:00 p.m. Exploring the Importance of Mutual Involvement in Suicide Prevention (Elective) George R. Kelder, Jr., CFSP

## Thursday, February 4 (NJ LAW & ELECTIVES)

- 9:00 a.m. Embalming Following Organ and Tissue Procurement in the U.S. (Elective) George R. Kelder, Jr., CFSP
- 11:00 a.m. Gatherings from Afar – Now and Then (Elective) Glenda S. Stansbury, CFSP
- 4:00 p.m. Work First New Jersey and Indigent Funerals\* (Law) Althea D. Ford

*\*A NJ Law, NJ Preneed or Ethics webinar can be applied as an elective credit if a licensee has already obtained the required NJ Law, NJ Preneed or Ethics credits by completing a different NJ Law, NJ Preneed or Ethics course during the 2019-2021 biennial licensing period.*

*Credits earned by completing NJFSEC Webinars for the mandated subjects can be applied toward licensure renewal ONLY if the course was not already completed during the licensure period and the webinar was completed during the declared public health emergency.*