

Statewide Average¹ by Funeral Type

BIENNIAL STATISTICAL PRICING SURVEY RESULTS

2021

FUNERAL HOME CHARGES

High, average and low price points have been provided for each funeral type; they do not reflect actual consumer purchases.

	TYPICAL <i>Includes one day of visitation, embalming, church and committal service, local transfer, hearse, limousine and other items.</i>	ABBREVIATED TYPICAL <i>Includes one hour of visitation, embalming, church and committal service, local transfer, hearse and other items.</i>	MINIMAL <i>Includes no visiting hours or embalming, no church or committal service and no incidentals with the family assembling at the place of disposition.</i>						
Professional Services²	\$3,784 Basic Services of Funeral Director & Staff; Preparation and Care of the Deceased including Embalming, Dressing, Casketing and Cosmetizing	\$3,784 Basic Services of Funeral Director & Staff; Preparation and Care of the Deceased including Embalming, Dressing, Casketing and Cosmetizing	\$2,296 Basic Services of Funeral Director & Staff						
Facility Charges²	\$2,196 Staff/Facilities; Equipment for Funeral Ceremony (including accompaniment and services at place of committal); Four hours of visitation	\$1,535 Staff/Facilities; Equipment for Funeral Ceremony (including accompaniment and services at place of committal); One hour of visitation	\$521 Accompaniment; Services at place of committal; No ceremony or visitation						
Transportation	\$1,356 Transfer of Deceased to Funeral Home; Use of Hearse and Limousine	\$898 Transfer of Deceased to Funeral Home; Use of Hearse	\$898 Transfer of Deceased to Funeral Home; Use of Hearse						
Miscellaneous Cash Advances	\$1,525 Religious Services; Certified Copies of Death Certificates and Permit; Newspaper Notices; Pallbearer Charges (4)	\$1,525 Religious Services; Certified Copies of Death Certificates and Permit; Newspaper Notices; Pallbearer Charges (4)	\$17 Certified Copies of Death Certificates and Permit						
Miscellaneous Merchandise	<table style="width: 100%; border: none;"> <tr> <td style="text-align: center;">\$758 <small>HIGH</small></td> <td style="text-align: center;">\$568 <small>AVERAGE</small></td> <td style="text-align: center;">\$370 <small>LOW</small></td> </tr> </table> Memorial Cards; Register Book; Acknowledgment Cards; Crucifix/Cross/Name Plate; Full Female Burial Clothing	\$758 <small>HIGH</small>	\$568 <small>AVERAGE</small>	\$370 <small>LOW</small>	<table style="width: 100%; border: none;"> <tr> <td style="text-align: center;">\$758 <small>HIGH</small></td> <td style="text-align: center;">\$568 <small>AVERAGE</small></td> <td style="text-align: center;">\$370 <small>LOW</small></td> </tr> </table> Memorial Cards; Register Book; Acknowledgment Cards; Crucifix/Cross/Name Plate; Full Female Burial Clothing	\$758 <small>HIGH</small>	\$568 <small>AVERAGE</small>	\$370 <small>LOW</small>	\$0 No miscellaneous merchandise
\$758 <small>HIGH</small>	\$568 <small>AVERAGE</small>	\$370 <small>LOW</small>							
\$758 <small>HIGH</small>	\$568 <small>AVERAGE</small>	\$370 <small>LOW</small>							
SUBTOTAL OF FUNERAL HOME CHARGES BEFORE CASKET SELECTED	<table style="width: 100%; border: none;"> <tr> <td style="text-align: center;">\$9,619 <small>HIGH</small></td> <td style="text-align: center;">\$9,429 <small>AVERAGE</small></td> <td style="text-align: center;">\$9,231 <small>LOW</small></td> </tr> </table>	\$9,619 <small>HIGH</small>	\$9,429 <small>AVERAGE</small>	\$9,231 <small>LOW</small>	<table style="width: 100%; border: none;"> <tr> <td style="text-align: center;">\$8,500 <small>HIGH</small></td> <td style="text-align: center;">\$8,310 <small>AVERAGE</small></td> <td style="text-align: center;">\$8,112 <small>LOW</small></td> </tr> </table>	\$8,500 <small>HIGH</small>	\$8,310 <small>AVERAGE</small>	\$8,112 <small>LOW</small>	\$3,732 <small>AVERAGE</small>
\$9,619 <small>HIGH</small>	\$9,429 <small>AVERAGE</small>	\$9,231 <small>LOW</small>							
\$8,500 <small>HIGH</small>	\$8,310 <small>AVERAGE</small>	\$8,112 <small>LOW</small>							

¹ Each statewide average is derived by calculating the combined average of all 21 counties.

² For those funeral homes that do NOT charge for *Basic Services of Funeral Director and Staff*, the charges for *Arrangements to Obtain Necessary Permits and Records Information and Coordinating the Gathering and Commemoration* have been included.

CASKET PRICE POINTS

\$4,357 HIGH Solid Hardwood with Velvet Interior	\$3,107 AVERAGE 18 Gauge Gasketed Steel with Crepe Interior	\$1,126 LOW Cloth Covered Corrugated Fiberboard with Handles and Interior
--	---	---

CASKET COSTS HAVE BEEN ADDED TO THE **AVERAGE** SUBTOTAL OF EACH FUNERAL TYPE LISTED ABOVE.

SUBTOTAL OF AVERAGE FUNERAL HOME CHARGES WITH CASKET SELECTED	<table style="width: 100%; border: none;"> <tr> <td style="text-align: center;">\$13,786 <small>W/ HIGH CASKET</small></td> <td style="text-align: center;">\$12,536 <small>W/ AVERAGE CASKET</small></td> <td style="text-align: center;">\$10,555 <small>W/ LOW CASKET</small></td> </tr> </table>	\$13,786 <small>W/ HIGH CASKET</small>	\$12,536 <small>W/ AVERAGE CASKET</small>	\$10,555 <small>W/ LOW CASKET</small>	<table style="width: 100%; border: none;"> <tr> <td style="text-align: center;">\$12,667 <small>W/ HIGH CASKET</small></td> <td style="text-align: center;">\$11,417 <small>W/ AVERAGE CASKET</small></td> <td style="text-align: center;">\$9,436 <small>W/ LOW CASKET</small></td> </tr> </table>	\$12,667 <small>W/ HIGH CASKET</small>	\$11,417 <small>W/ AVERAGE CASKET</small>	\$9,436 <small>W/ LOW CASKET</small>	<table style="width: 100%; border: none;"> <tr> <td style="text-align: center;">\$8,089 <small>W/ HIGH CASKET</small></td> <td style="text-align: center;">\$6,839 <small>W/ AVERAGE CASKET</small></td> <td style="text-align: center;">\$4,858 <small>W/ LOW CASKET</small></td> </tr> </table>	\$8,089 <small>W/ HIGH CASKET</small>	\$6,839 <small>W/ AVERAGE CASKET</small>	\$4,858 <small>W/ LOW CASKET</small>
\$13,786 <small>W/ HIGH CASKET</small>	\$12,536 <small>W/ AVERAGE CASKET</small>	\$10,555 <small>W/ LOW CASKET</small>										
\$12,667 <small>W/ HIGH CASKET</small>	\$11,417 <small>W/ AVERAGE CASKET</small>	\$9,436 <small>W/ LOW CASKET</small>										
\$8,089 <small>W/ HIGH CASKET</small>	\$6,839 <small>W/ AVERAGE CASKET</small>	\$4,858 <small>W/ LOW CASKET</small>										

Disposition methods and charges continue on the following page.



BURIAL AS DISPOSITION METHOD

	TYPICAL			ABBREVIATED TYPICAL			MINIMAL				
Burial Vault	\$2,048 Fiberglass Lined Concrete			\$2,048 Fiberglass Lined Concrete			\$1,611 Minimum Concrete				
Purchase of Single Grave	\$3,006			\$1,672			\$788				
Weekday Opening/ Closing of Grave	\$2,183			\$1,430			\$963				
				\$5,150 AVERAGE							
				Added to SUBTOTAL OF AVERAGE FUNERAL HOME CHARGES WITH CASKET SELECTED							
TOTAL CHARGES WITH BURIAL AS DISPOSITION METHOD	\$18,936 W/ HIGH CASKET			\$17,686 W/ AVERAGE CASKET			\$15,705 W/ LOW CASKET				
	\$17,817 W/ HIGH CASKET			\$16,567 W/ AVERAGE CASKET			\$14,586 W/ LOW CASKET				
			\$13,239 W/ HIGH CASKET			\$11,989 W/ AVERAGE CASKET			\$10,008 W/ LOW CASKET		

CREMATION AS DISPOSITION METHOD

	TYPICAL			ABBREVIATED TYPICAL			MINIMAL				
Crematory Fee	\$483			\$342			\$259				
Spun Metal Urn	\$526			\$233			\$43				
				\$575 AVERAGE							
				Added to SUBTOTAL OF AVERAGE FUNERAL HOME CHARGES WITH CASKET SELECTED							
TOTAL CHARGES WITH CREMATION AS DISPOSITION METHOD	\$14,361 W/ HIGH CASKET			\$13,111 W/ AVERAGE CASKET			\$11,130 W/ LOW CASKET				
	\$13,242 W/ HIGH CASKET			\$11,992 W/ AVERAGE CASKET			\$10,011 W/ LOW CASKET				
			\$8,664 W/ HIGH CASKET			\$7,414 W/ AVERAGE CASKET			\$5,433 W/ LOW CASKET		



OPTIONAL PACKAGE COSTS

Immediate Burial Package

Packages commonly include basic services of funeral director and staff; local transfer (within 10 miles) of remains to funeral home; sheltering of remains for up to 48 hours; obtaining necessary permits and authorizations; local transportation to the cemetery; sanitary care; preparation of remains for identification; and a Cloth Covered Fiberboard Casket.

The use of facilities and staff for visitation, the cost of an outer burial container, grave purchase and grave opening are NOT included.

\$5,208 HIGH	\$3,741 AVERAGE	\$3,036 LOW
------------------------	---------------------------	-----------------------

Direct Cremation Package

Packages commonly include basic services of funeral director and staff; local transfer (within 10 miles) of remains to funeral home; sheltering of remains for up to 48 hours; obtaining necessary permits and authorizations; local transportation to the crematory; sanitary care; preparation of remains for identification; and minimum alternative container.

The use of facilities and staff for visitation, the cost of a non-alternative casket, an urn and crematory charges are NOT included.

\$3,358 HIGH	\$2,642 AVERAGE	\$2,108 LOW
------------------------	---------------------------	-----------------------

NJSFDA MEMBER FIRM PARTICIPATION

	2019	2021
Atlantic	86%	59%
Bergen	30%	36%
Burlington	33%	37%
Camden	30%	34%
Cape May	40%	50%
Cumberland	64%	55%
Essex	35%	42%
Gloucester	33%	33%
Hudson	36%	39%
Hunterdon	44%	29%
Mercer	19%	35%
Middlesex	48%	47%
Monmouth	42%	39%
Morris	55%	48%
Ocean	36%	40%
Passaic	59%	55%
Salem	33%	75%
Somerset	50%	47%
Sussex	40%	40%
Union	46%	55%
Warren	56%	50%

Out of 444 surveys mailed, 190 firms responded—a 43% response rate.

TOTAL REPORTED CALLS PER COUNTY

	Calls	Welfare
Atlantic	1,565	319
Bergen	3,082	129
Burlington	2,122	92
Camden	2,044	194
Cape May	622	72
Cumberland	993	84
Essex	4,053	450
Gloucester	562	52
Hudson	2,392	469
Hunterdon	334	18
Mercer	1,487	133
Middlesex	3,663	241
Monmouth	2,842	205
Morris	1,797	136
Ocean	2,580	289
Passaic	2,792	387
Salem	295	17
Somerset	1,087	98
Sussex	620	60
Union	3,378	340
Warren	509	36
TOTAL	38,819	3,821

There were 95,616 New Jersey deaths in 2020. The NJSFDA biennial survey statistics are based on 41% of the deaths in the state.



Defined Public Assistance Funeral

BIENNIAL STATISTICAL PRICING SURVEY RESULTS

2015–2021

CATEGORY	Statewide Average ¹ with Percentage Change Per Annum				
	1985	2015	2017	2019	2021
Professional Services² Basic services of funeral director and staff; preparation and care of deceased including embalming, dressing and casketing	\$ 794	\$ 3,279 -0.59%	\$ 3,443 2.50%	\$ 3,558 1.67%	\$ 3,784 3.18%
Other Staff and Related Facilities² Funeral ceremony including transportation to and services at place of committal	\$ 401	\$ 2,014 3.74%	\$ 2,103 2.21%	\$ 2,269 3.95%	\$ 2,196 -1.61%
Transportation Transfer of deceased to funeral home; use of hearse and limousine	\$ 247	\$ 1,203 5.34%	\$ 1,218 .62%	\$ 1,301 3.41%	\$ 1,356 2.11%
Miscellaneous Cash Advances Religious services, certified copies of death certificate and permits, newspaper notices, charge for four pallbearers	\$ 154	\$ 1,121 -4.36%	\$ 1,336 9.59%	\$ 1,408 2.69%	\$ 1,525 4.15%
Miscellaneous Merchandise Prayer cards, acknowledgment cards, register book, crucifix/cross, name plate, full female burial clothing	\$ 158	\$ 543 2.62%	\$ 559 1.47%	\$ 538 -1.88%	\$ 568 2.79%
SUBTOTAL OF FUNERAL HOME CHARGES BEFORE CASKET SELECTED	\$ 1,754	\$ 8,160 .85%	\$ 8,659 3.06%	\$ 9,074 2.40%	\$ 9,429 1.96%
Casket Oval, cloth-covered corrugated fiberboard with handles and crepe interior	\$ 448	\$ 915 -2.19%	\$ 1,028 6.17%	\$ 1,087 2.87%	\$ 1,126 1.79%
SUBTOTAL OF FUNERAL HOME CHARGES WITH CASKET SELECTED	\$ 2,202	\$ 9,075 .53%	\$ 9,687 3.37%	\$10,161 2.45%	\$10,555 1.94%
Outer Burial Container Standard minimum concrete	\$ 372	\$ 1,382 2.47%	\$ 1,441 2.13%	\$ 1,507 2.29%	\$ 1,611 3.45%
TOTAL DEFINED WELFARE FUNERAL COSTS BEFORE CEMETERY/CREMATORY CHARGES	\$ 2,574	\$10,457 .78%	\$11,128 3.21%	\$11,668 2.43%	\$12,166 2.13%

¹ Each statewide average is derived by calculating the combined average of all 21 counties.

² For those funeral homes that do NOT charge for *Basic Services of Funeral Director and Staff*, the charges for *Arrangements to Obtain Necessary Permits and Records Information* and *Coordinating the Gathering and Commemoration* have been included.



New Jersey State
Funeral Directors
Association, Inc.
P.O. Box L, Manasquan NJ 08736
800.734.3712
www.njsfda.org/forum