

## Earn more.

# Set your own schedule.

# Make more meaningful connections.

With your funeral service expertise and Precoa's training and sales support, you can help more families heal by preplanning funerals.

#### About the role:

As a Licensed Preneed Funeral Director, you will be connected with one of Precoa's nationally partnered funeral homes, representing them through preneed funeral sales. As you quickly learn the unique Precoa business model, you will serve your community by meeting with families to discuss prearranging and prefunding funeral service through a preneed policy ensuring every family has an intentional plan to begin healing at the time of a loss.

### About the company:

Precoa, a national sales and marketing company in the preneed insurance industry, offers comprehensive training and sales support so that you can be more effective and successful. We are the nation's leading provider of an innovative marketing, lead generation, and appointment setting system called ProActive Preneed®. We're rapidly growing and expanding to every corner of the country.

#### **Qualifications:**

- Sales acumen
- Strong relationship development and communication skills
- Tremendous work ethic and competitive mindset
- Ability to obtain an insurance license
- Active Funeral Director License

### Responsibilites:

- Execute successful sales strategies
- Generate leads, prospect, and deliver sales presentations
- Build and maintain meaningful relationships on both a business and consumer level

